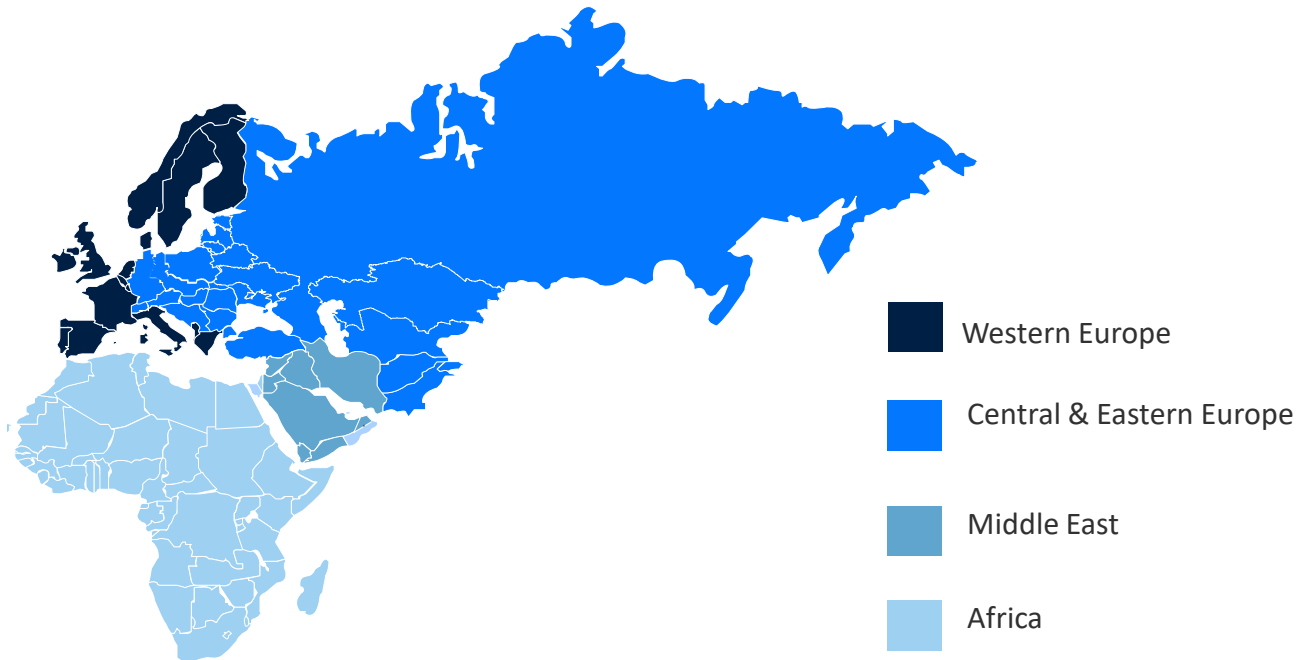


Distributor Channel Account Director: **Bryan.Hall** (Europe/CIS)
Distributor Channel Account Director: **Simran.Bagga** (Middle East/Africa)
Customer Care Representative: **Elisabetta.Saracchi**
Channel Marketing Manager: **Lisa.Frezza**
ePMP Business Development Manager: **Mwiya.Mukunyandela**
Dir. Hospitality Sales: **Jean-François.Fontaine-Boullé**



VP = Vice President
RSD = Regional Sales Director
RSM = Regional Sales Manager
RTM = Regional Technical Manager

Alessio Murrone - VP Sales
Western/Eastern Europe

UK, Ireland & Nordics

British Indian Ocean Territory, Denmark, Faroe Islands, Finland, Gibraltar, Greenland, Guernsey, Iceland, Ireland, Isle of Man, Jersey, Norway, Saint Helena, Svalbard and Jan Mayan, Sweden, United Kingdom

Dan.McCarthy - RSM

Simon.Staddon – Lead RTM

Marc Jackson – RTM - UK/Nordics, Xirrus Champion

France, Mayotte, Monaco

Fabien.Garcia, RSM

Maurice.Dini, RTM

Asmaa Khitous, RTM (Monaco)

Belgium, Luxembourg, Netherlands

Tabatha von Kölichen – RSM

Harald Röder – RTM

Andorra, Cape Verde, Southern Cyprus, Greece, Malta, Portugal, Spain

Javier.Gómez - RSM

Maurice.Dini - RTM

Italy, San Marino, Vatican City

Marco.Olivieri – RSM

Marco Bonaventura - VARCAM

Max.Moccia - RTM



Alessio Murrone - VP Sales
Western/Eastern Europe

Czech Republic, Estonia, Hungary,
Latvia, Lithuania, Poland, Slovakia

Sylwester.Chojnacki - RSM
Sebastian.Opiela - RTM



Austria, Germany,
Liechtenstein, Switzerland
Tabatha.von Kölichen - RSM
Harald.Röder – RTM

Moldova, Romania

Ionut.Croitoru- RSM
Sebastian.Opiela - RTM (Moldova)
Ionut.Croitoru - RTM (Romania)

Albania, Bosnia and Herzegovina, Bulgaria,
Croatia, Georgia, Kosovo, Macedonia,
Montenegro, North Cyprus, Serbia,
Slovenia, Turkey

Kristijan.Fabina - RSM
Sebastian.Opiela - RTM

 Morocco
Fabien.Garcia - RSM
Asmaa.Khitous - RTM

 Israel
Tabatha von Kölichen - RSM
Harald Röder - RTM

 Bahrain, Egypt, Iran, Iraq, Jordan, Kuwait,
Lebanon, Oman, Palestinian Territory, Qatar,
Sudan, Syria, Saudi Arabia, United Arab Emirates,
Alex Harris – RSD
Ahmed.Daoud – RTM
Asmaa.Khitous – RTM (Egypt)
Kristijan Fabina - RSD (Qatar)
Sebastian Opiela – RTM (Qatar)

 Afghanistan, Libya,
Pakistan, Yemen
Yasir.Naeem - RSM
Ahmed.Daoud - RTM

 Algeria, Burkina Faso, Chad, Comoros, Mali, Mauritania,
Niger, Senegal, Tunisia, Western Sahara
Fabien Garcia- RSD
Asmaa.Khitous - RTM

 Benin*, Burundi*, Cameroon*, Cen. African Republic*,
Djibouti*, Gambia*, Guinea*, Guinea-Bissau*, Guinea*,
Eritrea*, Ethiopia, Equatorial Guinea*, Ghana, Ivory
Coast*, Kenya, Liberia*, Madagascar*, Malawi, Mauritius,
Nigeria, Rwanda, Sierra Leone*, Somalia, South Sudan,
Seychelles*, Tanzania, Togo*, Uganda
Ionut.Croitoru - RSM
Asmaa Khitous– RTM*
Livingstone Nwankwo – RTM

 Sub Sahara Africa
Angola, Botswana, Congo – Brazzaville, Congo – Democratic
Republic of, Gabon, Lesotho, Mozambique, Namibia, Sao Tome &
Principe, S. Africa, Swaziland, Zambia, Zimbabwe
Mark.Goosen - RSD
Wayne.Wiblin - RTM

